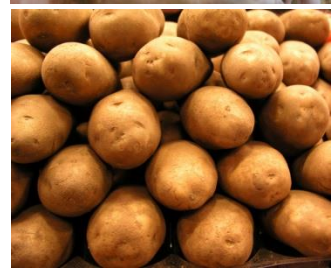


User Friendly FBS Data Delivery

24th Pacioli Workshop
Pristina, Kosovo

Ben Lang

27 September 2016



The Farm Business Survey

- In England, the Farm Accountancy Data Network forms the major part of the Farm Business Survey (FBS) and is partly funded by



- The FBS includes 1800 farm businesses in England UK agricultural policy and PQs
- EU agricultural policy
- Decisions in the management of farms in the UK
- Data for use in education and training



Target Audience

Farming professionals and
researchers



Farmers



Policy makers



Policy advisers and industry
bodies e.g. NFU



Eight reports in combinations of print format and web version at ruralbusinessresearch.co.uk

These cover arable, horticulture and several livestock farm types.

One is a specialist organic report.



Farm Business Survey

2014/2015

Crop Production in England



Ben Lang



RBR

Rural Business Research

Selected Regional Results

The results that we are presenting today can be found at:

RBR

Rural Business Research

Farm Business Survey

Home

Workshops

Region Reports

Farm Benchmarking

Data Builder

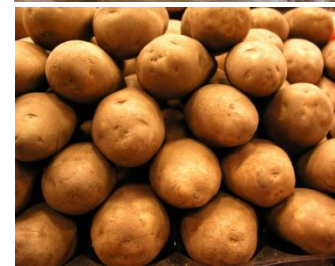
www.farmbusinesssurvey.co.uk



Report concepts

We have designed the reports with the following concepts in mind. The reports should:

- Be useful to many users; farmers to policy professionals
- Be consistent with published Defra data
- Be responsive to user feedback
- Take account of users' varying numeracy
- Offer a range of data presentation methods (e.g. graphs and words) as appropriate



Four reports to meet the requirements of a wide range of users:

- Simple indexing vs relevant data
- A large dataset vs 'drill down' capability
- Confidentiality of data vs maximum access
- Changing policy demands vs consistency
- Accuracy vs timeliness of data



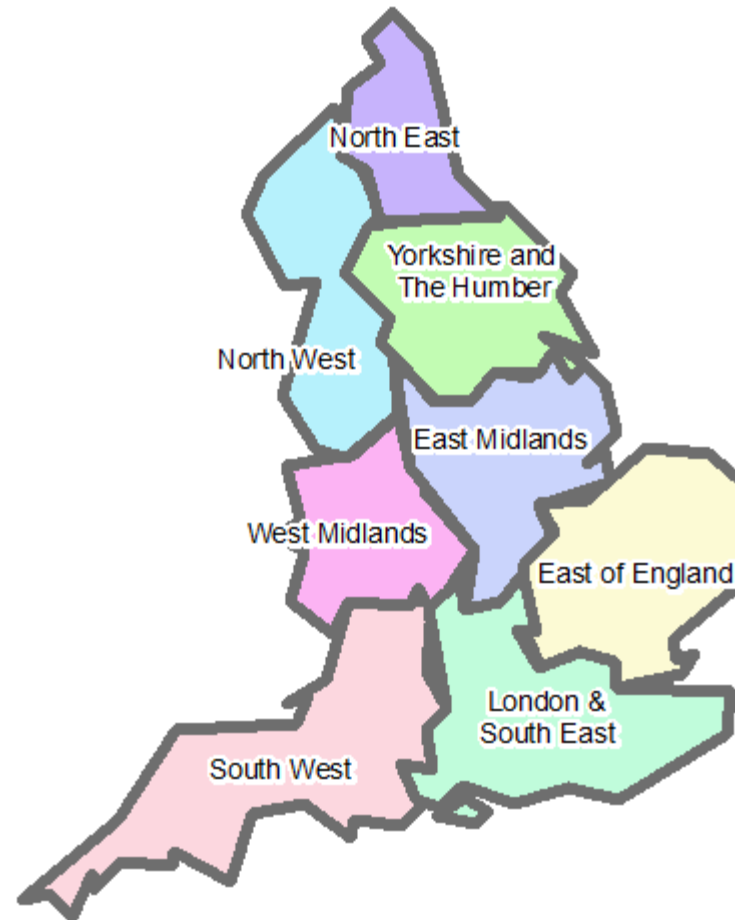
Region Reports

Since 2004 /2005:

- farm profitability,
- balance sheets
- time series performance

FBI calculation splits: of:

- agriculture
- agri environment
- single payment
- diversification



www.farmbusinesssurvey.co.uk/benchmarking

→ [Enterprise gross margins](#)

→ [Farm Profitability](#)

→ [Performance ratios](#)

→ [Balance Sheets](#)

→ [EU benchmarking](#)

1) Sector Specific

2) Average and
Top Quartile
Data

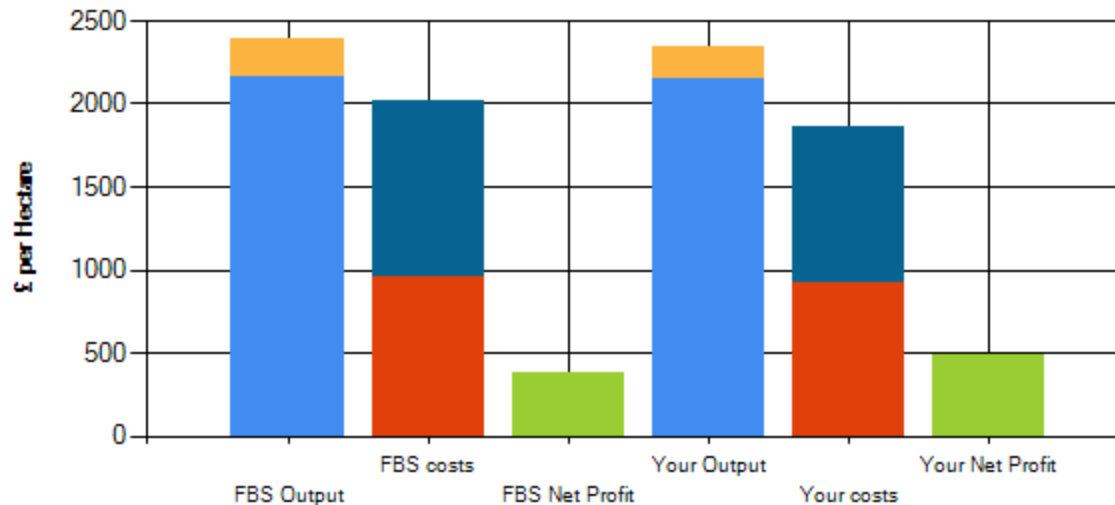
3) Includes some
Organic

Farm and gross margin comparisons by:

- organic and conventional
- farm size
- tenure
- farm performance



Profitability : England : Organic Dairy : Large : All Performers



- Net Profit
- Total overheads
- Cost of sales
- Subsidies
- Sales

Projection Calculator

Projection calculator uses accurate Farm Business Data and the latest futures prices to indicate future gross margin and farm performance using transparent methodology.

It is popular with farmers wishing to plan farm activities.

The dynamic aspect of the report is especially useful in the context of volatile commodity prices.



FBS data builder is a specialist interactive system for professionals and researchers. It allows direct interrogation of Farm Business Survey (FBS) data to construct user defined tables.

“FBS databuilder can carry out analysis in an afternoon that might once have been the subject of a PhD thesis”

Martin Seabrook,

Retired Professor, University of Nottingham



Some dimensions of FBS data builder:

- Largest standard table has 880 cells
- 157,000 tables using standard dimensions
- Nearly 7 million tables using size groups



FBS databuilder generates custom tables to your design without compromising confidential farm data.



We have fitted a new engine to FBS databuilder, and it calculates each cell in 0.82 seconds.

It has since:

- calculated 8,300 tables
- with 21m data items

It can produce over 10m different tables.



Requesting data

To retrieve an earlier request enter the reference number below and click the 'Retrieve' button. Go to step 3 below to execute the request again.

Retrieve

Follow these steps to create your own results:

1.

2.

To receive 'emailed results' optionally enter email address:

3.

Your table will take the following layout:

Year: **2010/11**
Country:
England

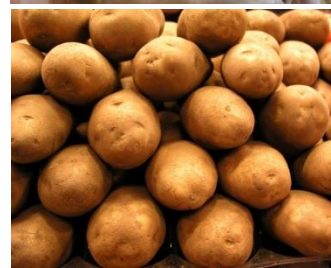
Dimension 2
as columns:
FADN region



Dimension 1
as rows:
Farm Size

Variables:

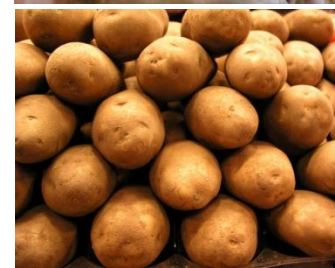
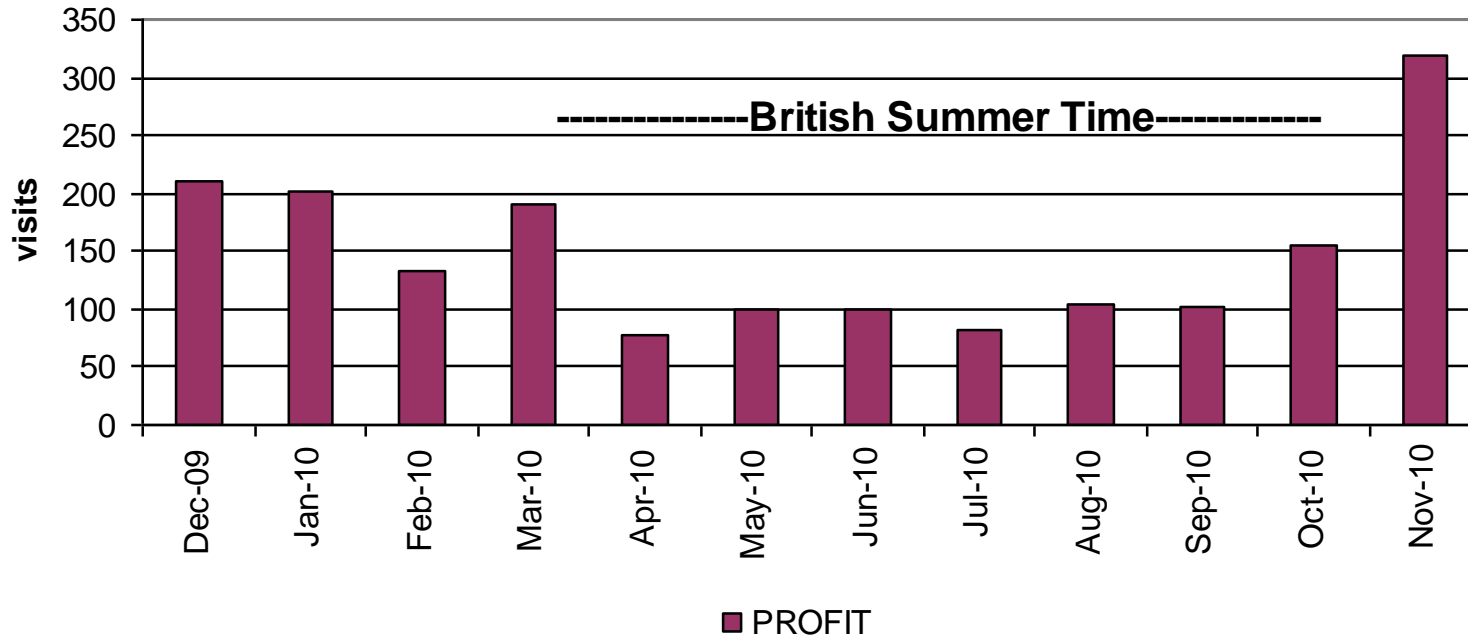
Farm business income (main farm income measure) [Average

Clear selections

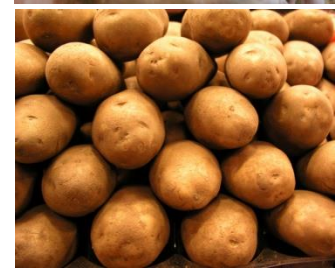
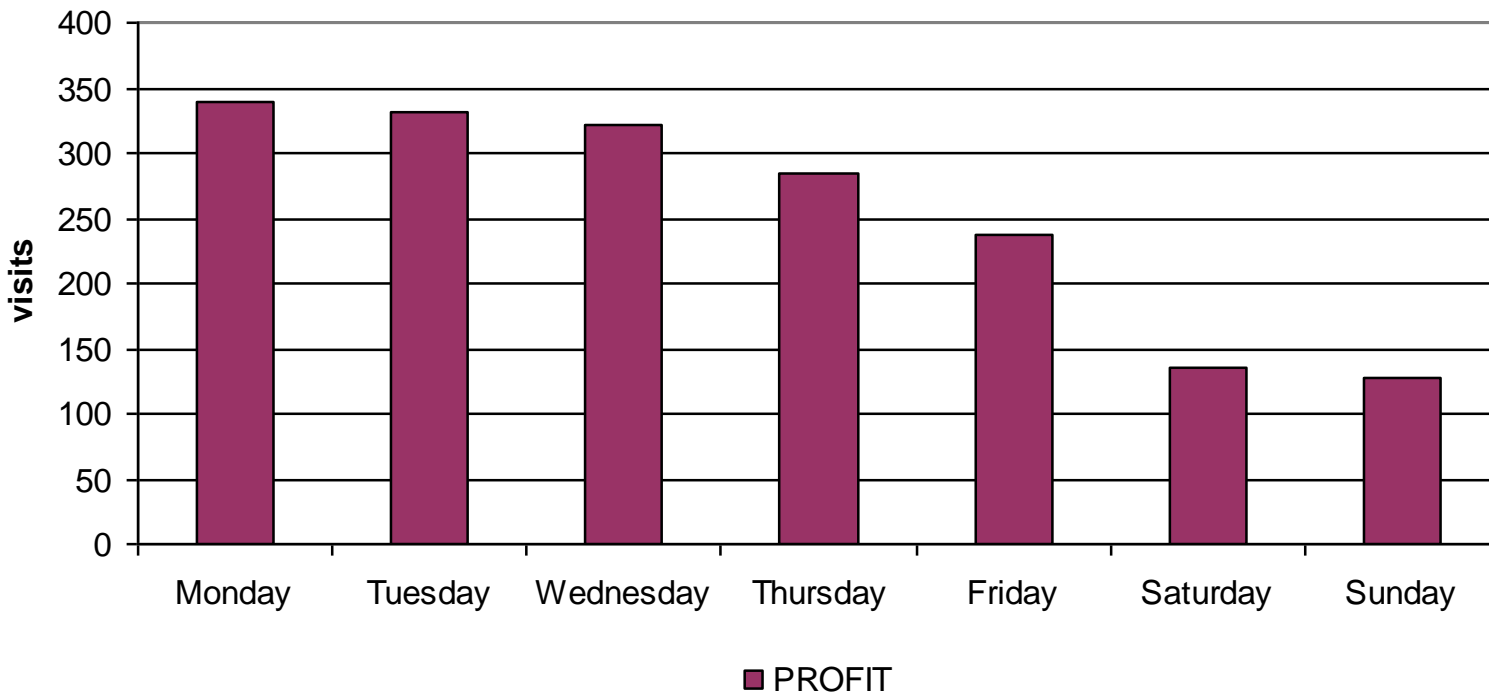


1234	1	2	3	4	5	6	7	8	9	10	11	12
1	 							Rural Business Research: Cambridge The Farm Business Survey is conducted on behalf of, and financed by, the Department for Environment, Food and Rural Affairs and the data collected in it are Crown Copyright 22-Jan-2012_11:44:42 RBU, Department of Land Economy, Cambridge CB3 9EP				
2												
3												
4												
5												
6												
7	FBS data builder. v49[2.3.b]: Table 5412							FADN region				
8	England: 2010/11							ENGLAND				
9	See footnotes							North East West				
10												
11												
12	Farm Type							Cell Variable Statistic				
13	ALL FARM TYPES				⁽¹⁾⁽²⁾ Income from Average per farm			18,935	11,754	27,921	12,814	
14	Cropping				— —			41,017	28,121	46,528	33,068	
15	— Cereals				— —			36,811	24,006	43,761	23,389	
16	— General cropping				— —			58,860	40,343	66,058	50,986	
17	— Horticulture				— —			27,508	18,109	25,487	35,989	
18	— — Specialist fruit				— —			7,274	0	-1,793	27,869	
19	— — Specialist glass				— —			38,639	35,990	46,144	17,011	
20	— — Specialist hardy nursery stock				— —			..D	D	..D	..D	
21	— — Other horticulture				— —			24,394	F	41,494	F	
22	Grazing Livestock				— —			4,046	5,229	-2,400	7,422	
23	— Dairy				— —			30,566	34,827	9,832	38,584	
24	— Grazing livestock (lowland)				— —			-6,324	-5,128	-5,901	-7,183	
25	— Grazing livestock (LFA)				— —			-8,358	-8,609	-10,496	-6,788	
26	— — Grazing livestock (DA)				— —			-8,142	-11,686	F	-1,435	
27	— — Specialist sheep (SDA)				— —			..D	..D	D	..D	
28	— — Other grazing livestock (SDA)				— —			-9,949	-8,102	F	-15,653	
29	Other types & mixed				— —			15,777	14,226	24,208	6,576	
30	— Pigs				— —			32,840	45,666	37,328	9,272	
31	— Poultry				— —			51,266	12,667	85,825	39,770	
32	— Mixed				— —			4,398	8,574	7,117	-3,409	
33												
34	Footnotes:											
35	D Data suppressed in accordance with FBS Disclosure protection rules											
36	F Too few observations to give reliable estimate. Try using confidence intervals instead											
37	(1) Footnote on output, etc											
38	(2) Excludes BLSA. Farm business income is equivalent to the financial accounting measure Net Profit.											

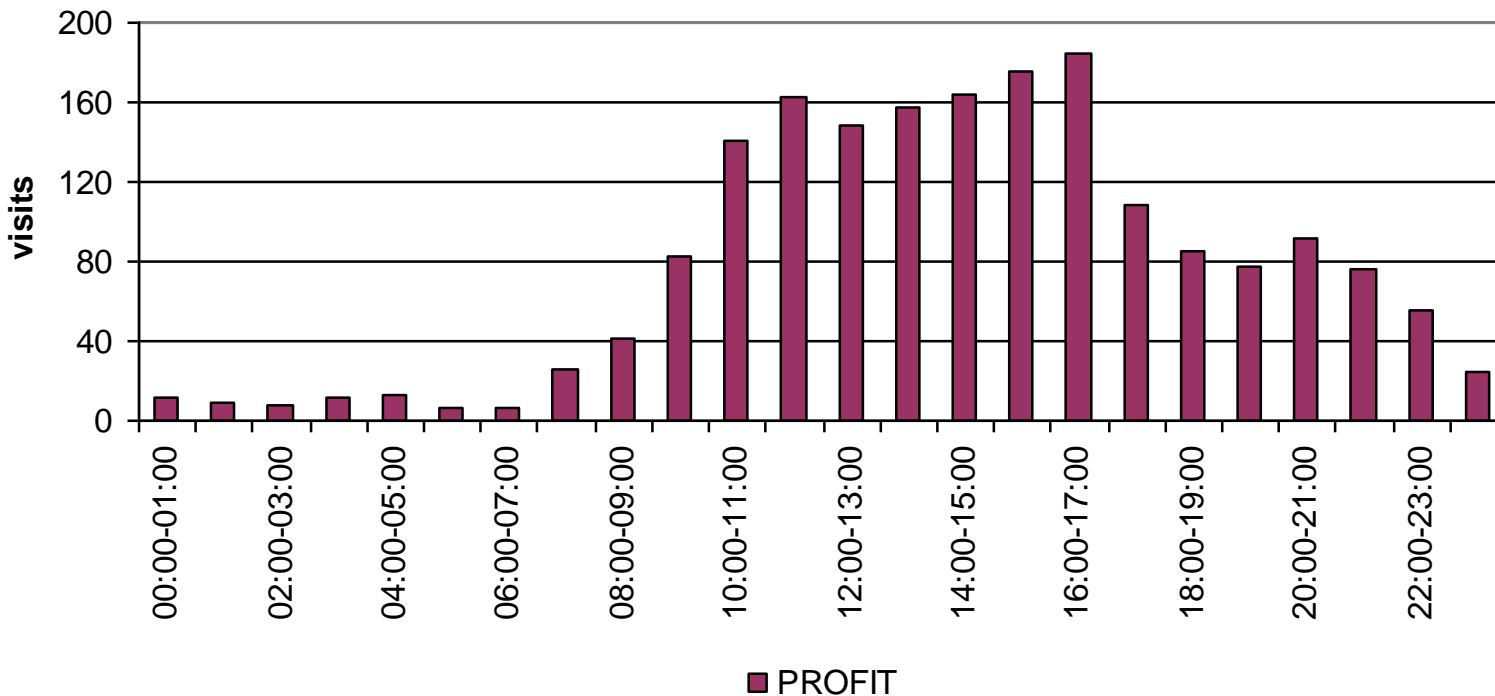
Our users: seasonal use



Our users: use over the week



Our users: use through the day



RBR

Rural Business Research

FBS data at

www.farmbusinesssurvey.co.uk

Databuilder, Regional and Benchmarking reports are available at:

www.farmbusinesssurvey.co.uk

The reports were devised and developed by Richard Dexter, Ben Lang, Rachel Lawrence, Charles Mbakwe, Roger Price and Mark Reader

Thank you for your attention

Ben Lang

bgal2@cam.ac.uk

